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To whom it may concern

Innovation Professional Services Ltd (Innovation)

We have known Innovation for five years.

We are very savvy organisation and pride ourselves on being cost efficient and yet Innovation came to us with an innovative cost saving idea which we had never seen before and which we implemented it straight away.

Under their new arrangement our staff keep their fuel cards but the cost to us of that provision has reduced by about £1,000 a head.

They helped with all the employee communications such that not one employee opted out and all employees were happy to join.

The solution does require the collation of business mileage records but staff are happy to do this because they understand the benefits to the business as well as themselves.

What we particularly like about Innovation is that we were on the South Coast and yet their partners came to see us, almost at the drop of a hat, when requested, from Birmingham, London and South Wales.

They are therefore happy to go out of their way to help us and have a real passion for client service and customer care that we have not seen elsewhere. They are also very good value for money compared to other consultants.

They continue to bring new ideas and opportunities to us which is not only really refreshing but a clear indication that they care about and want to help us save even more money.

I would have no hesitation in recommending Innovation and their tax team to other companies.

Gordon Shepherd Finance Director

G. Sly-S.

**OSBORNE**