

To whom it may concern

**Innovation Professional Services llp (Innovation:- Fuel Buyout Initiative  
Lexis Nexis Best Tax Consultancy Team 2011**

At Arnold Clark we work with many professional firms who bring new ideas to us. About a year ago Innovation llp brought us a really elegant and simple cost saving solution around cars and fuel cards.

We are now saving around £1,000 per employee by using Innovation's FCO technology, which we could not have done without Innovation's help and the majority of our staff are also set to personally benefit as well.

Innovation helped us to resolve what looked like an impossible problem, which we had been looking at with other professional firms for a number of years; namely how to provide fuel cards in a significantly more tax efficient and cost effective way, with no change in employee take home pay or cashflow.

Thanks to the hands on approach taken by the team at Innovation their FCO scheme was implemented very smoothly with full employee buy-in and Innovation have gone out of their way to be supportive and helpful throughout the entire process.

What really impresses us about Innovation, as well as their technical knowledge and proactive approach, is that they are a real team with all the Partners having detailed knowledge of our business and our drivers. Also despite being based all over the UK and Wales they are happy to board a plane and see us in Glasgow whenever they need to.

I would have no hesitation in recommending Innovation llp to any other Car Dealership Company, or indeed any business that still provides free fuel to its staff. As well as this particular Flagship solution they are have a number of other specialisms around Employee Benefit Taxation, PSAs, VAT and SAO reviews.

Finally I understand that Innovation were runners up last year in the Lexis Nexis Best Tax Consultancy Team category and I wish them every success this year. Having seen their work they would be worthy winners of the Best Tax Consultancy Team award.



K J McLean B.Acc (Hons) C.A  
Group Finance Director  
Arnold Clark Automobiles Limited  
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