

To whom it may concern,

The Agnew Group were approached by Innovation with a cost saving proposal around providing fuel to company car drivers when compared with the traditional taxable fuel benefit. The solution was particularly compelling as it ensured that drivers were not financially disadvantaged by the change, they could retain their existing fuel card arrangement and required no contractual changes in the business.

We have just been through our second full year with this arrangement in place, and we are seeing savings to the business of over £1,200 per driver, per year compared with the costs of providing fuel under the fuel benefit. In addition, this year saw 60% of our drivers save on average £580 compared with the tax they would have paid on the fuel benefit, so the arrangement is popular with staff as they can see the benefits it brings.

Such is the success of the arrangement and the confidence we have in Innovation's ability to deliver, we have just transferred the final tranche of drivers into the fuel arrangement, so all our company car drivers are now participating and we are maximising savings for the business and our employees.

Innovation provide the tax knowledge to implement this arrangement successfully, the technology platforms to support it, as well as knowledgeable client team who assist in all aspects from implementation through to handling driver queries around the change.

The main change for our drivers was a need to record business mileage, but this was made simple by the online portal and mobile device apps available. Although the nature of our business means that some drivers regularly change their vehicle, or move between group companies, keeping mileage records up to date has been straightforward for many of our drivers. Innovation's client service team have supported our drivers to ensure that the records are compliant with HMRC's guidance and the legislation around free fuel reimbursement. They were also willing to indemnify us and provide all the warranties and safeguards we required.

The process from implementation to annual reconciliation is managed in its entirety by the team at Innovation, with limited involvement from us. They provided a very clear project plan, as well as taking time to explain in detail how the initiative would operate to all stakeholders. They delivered a smooth implementation and have adapted to the unique features of our business.

I am impressed by this scheme offered by Innovation, in that respect I would have no hesitation in recommending them to others.



Alan Murphy

Group Finance Director