



To whom it may concern

Innovation Professional Services Limited

I first met with John and Peter about four years ago to discuss some cost cutting ideas that they had developed and we were happy to meet with them as they were the only firm to have come up with these new and innovative solutions.

From the outset it was clear that John Messore and Peter Moroz were different and had some interesting and unique employment solutions which the Big 4 and others firms did not.

The employment tax solutions outlined by Innovation were closely aligned to a key challenge the business was facing, namely how to carry on providing fuel cards in a way that was much more cost effective.

Peter assisted in presenting these ideas to our HR Director and others. With Peter's help and patient clear explanations the company decided to implement Innovation's Fuel Card Plan solution in conjunction with staff recording their business journeys on Innovations on-line mileage capture system, which turned out to be far easier to use than we had all first thought. Drivers find it very user friendly indeed.

Peter in particular worked tirelessly (and with good humour) to help us with both system design and multiple levels of staff communications.

Since the new solution went live Innovation have helped us save over £1,000 per employee. Around a quarter of the staff have also personally gained or benefitted by around £500 per head on average.

John and Peter have always provided a high quality service, as have all their colleagues in the shared service centre. They are happy to come over to us to meet in person whenever anything new arises or certain milestones are reached and they continue to bring us other new and innovative cost saving ideas including in connection with pensions; another one of their specialities. They have also been very proactive on Total People claims and are ahead of the curve on that topic also.

I would say that Innovation are different and would happily recommend them to others.

They are different not only because of their innovative ideas but also because of the combination of their commitment to their clients through the whole project, their responsiveness, easy access to the senior team and the way in which their ethos can be seen throughout the entire Team at Innovation. This probably explains why they recently won the Lexis Nexis Best UK Tax Consultancy Team award.

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