



Drayton Group Ltd - Trading as :-

Mercedes-Benz of Stoke Mercedes-Benz of Stafford Mercedes-Benz of Stourbridge Mercedes-Benz of Walsall Mercedes-Benz of Shrewsbury Mercedes-Benz of Worcester Mercedes-Benz of Wolverhampton smart of Wolverhampton Drayton Group Ltd

1 Enterprise House, Meadow Drive Hampton-in-Arden West Midlands B92 0BD

To whom it may concern

Innovation Professional Services.

We were recently approached by Innovation with a proposition that would save Drayton about £1,000 per driver on fuel costs (we've actually saved closer to £1200 per driver).

We are a family firm and apart from considerably reduced operating costs, our employees' welfare is incredibly important to use, so when John shared with me that many of our staff would also be better off, we quickly approved the implementation – their proposition was that compelling.

To enable these savings the only task our drivers had to complete was to record their monthly business mileage, but Innovation's on-line mileage system and smartphone app made this extremely easy.

Their implementation support dealt with any employee concerns and ensured a smooth process - their support team are really first class.

They are clearly experts in the field of taxation, NIC and employee benefits, but their technology, systems and support are what you'd expect from a leading technology company.

I personally sponsored this project predicated on the business and employee savings, but there have been other benefits like the insight their clear and concise management reports provide.

We are delighted with the system, the savings and how Innovation have looked after Drayton and its staff.

Simon Miles

Group Finance Director