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DFS reference

To whom it may concern

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A few years ago we were considering how to mitigate the cost of providing free fuel to staff and were introduced to Innovation Professional Services Limited (Innovation). During our discussions, it was clear that Innovation were extremely credible and experienced in this area and were the only firm willing to indemnify us and provide all the warranties and safeguards we required.

Looking back we are so pleased we went with Innovation and implemented our Fuel Card Plan. We had virtually 100% take up from staff thanks to clear communications and a series of roadshows which Innovation attended.

As well as Peter Moroz and David Quartermain being the main project managers, we have worked with a whole team of support staff at Innovation.

In particular, they have been very proactive in reviewing our business mileage records and dealing with our staff queries via their dedicated helpline.

From an HR point of view there has been very little for me to do, on a day-to-day basis, as the whole process is being managed in its entirety by the team at Innovation. The positive feedback I have received from staff has been extremely reassuring.

Following the implementation and success of the Fuel Card Plan, Innovation also advised us on an idea relating to the use of AMAPs for business mileage. As we were so impressed with the benefits of the Fuel Card Plan, we had no hesitation in implementing their additional savings idea. We call this Smart Miles.

As well as providing an excellent, robust and thorough Mileage Capture System (including GPS apps), Innovation have enabled us and our drivers to make the most of the tax/NIC reliefs available for business mileage.

The clear communications and efficient project management contributed to the seamless implementation of Smart Miles.

I am impressed by their innovative thinking, clear communication style and all-round professionalism and I would have no hesitation in commending them to others.

Yours truly



Mel Pearce
DFS People Services